

MEMORY JOGGER

TOP TEN PROSPECTS

1. The most successful leader you know.
2. The person who knows everyone.
3. The best athlete you know.
4. The most successful entrepreneur you know.
5. The person everyone goes to for advice.
6. The best teacher you know.
7. The person most involved in the community.
8. The most optimistic person you know.
9. The most health-conscious person you know.
10. The best salesperson you know.
11. Who is dissatisfied with his/her job?
12. Who is unhappy with his/her income?
13. Who is concerned about the environment?
14. Who owns his/her own business?
15. Who is money oriented/motivated?
16. Who needs extra money?
17. Who enjoys being around high energy people?
18. Who are your friends?
19. Who quit their job/out of work?
20. Your brothers/sisters?
21. Your parents?
22. Your cousins?
23. Your children?
24. Your aunts/uncles?
25. Your spouse's relatives?
26. Who did you go to school with?
27. Who do you work with?
28. Who is retired?
29. Who works part-time jobs?
30. Who is laid off?
31. Who bought a new home?
32. Who answers the classified ads?
33. Who gave you a business card?
34. Who works at night?
35. Who delivers pizza to your home?
36. Who has been in network marketing?
37. Who needs a new car?
38. Who wants to go on vacation?
39. Who works too hard?
40. Who was injured at work?
41. Who lives in your neighborhood?
42. Who sells Avon or Mary-Kay?
43. Who sells Tupperware?
44. Who wants freedom?
45. Who likes team sports?
46. Who is a fund-raiser?
47. Who watches television often?
48. Who works on cars?
49. Who likes political campaigns?
50. Who are social networkers?
51. Who is in the military?
52. Who do your friends know?
53. Who is your dentist?
54. Who is your doctor?
55. Who does your nails?
56. Who does your taxes?
57. Who works at your bank?
58. Who is on your holiday card list?
59. Who is in retail sales?
60. Who sells real estate?
61. Who repairs your house?
62. Who works for the government?
63. Who is unemployed?
64. Who attends self improvement seminars?
65. Who reads self-help books?
66. Who reads books on success?
67. Your children's friends parents
68. Who was your boss?
69. Your parents' friends
70. Who have you met while on vacation?
71. Who waits on you at restaurants?
72. Who cuts your hair?
73. Who manages your apartment?
74. Who has children in college?
75. Who likes to dance?
76. Who sold you your car?
77. Who did you meet at a party?
78. Who likes to buy things?
79. Who have you met on a plane?
80. Who does volunteer work?
81. Who is your boss?
82. Who calls you at home?
83. Who calls you at work?
84. Who delivers your paper?
85. Who handles your gardening?
86. Who watches your children?
87. Who attends your church?
88. Who did you meet on the street?
89. Who have you met through your friends?
90. Who tailors your clothes?
91. Who sells cosmetics?
92. Who bags your groceries?
93. Who is overweight?
94. Who recycles?
95. Who has allergies?
96. Who is wealthy?
97. Who exercises regularly?
98. Who will help you?
99. Who belongs to the Chamber of Commerce?
100. Who haven't you listed yet?